



DeKalb County

Economic Development Partnership Inc.

Ashley • Auburn • Butler • Corunna • Garrett • Hamilton • St. Joe • Waterloo

2018 Annual Report

Your Opportunity— Our Priority



Board of Directors



The board gratefully acknowledges the DeKalb County Commissioners, the DeKalb County Council, Mayor Norm Yoder (Auburn), Mayor Ron Walter (Butler), Mayor Todd Fiandt (Garrett), and all city and town councils for their leadership and commitment to economic development.

Seated (L-R):

Nancy McNabb, Town of Hamilton - *Secretary*
Tena Woenker, Town of Waterloo
Amy Demske, DeKalb County Council

Standing (L-R):

Sarina Harig, Project Specialist (*Staff*)
Debra Bruce, Administrative Assistant (*Staff*)
Mike Hasselman, Town of Ashley - *President*
Anton King, Executive Director (*Staff*)
Jim McCanna, DeKalb Attorney, County Commissioners
Jack Bercaw, At-large, Banking & Finance - *Vice President*
Mary Simcox, Town of St. Joe
Norman Yoder, City of Auburn
Steve Bingham, City of Butler

Not Pictured:

Bret Claghorn, At-large, DeKalb Health - *Treasurer*
Darrick Brinkerhoff, City of Garrett

The board consists of twelve members. Ten are appointed by county, city, and town officials and two are appointed by the board.

Strategic Planning

WHO WE ARE

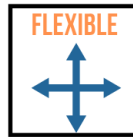
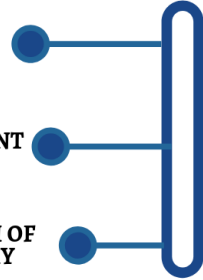
**COMMITTED &
SERVE AS
COHESIVE
TEAM**



**IMPROVE THE
QUALITY OF LIFE**

**ENHANCED EMPLOYMENT
OPPORTUNITIES**

**RESPONSIBLE GROWTH OF
BUSINESS & INDUSTRY**



WHAT WE DO



**COMMUNICATE, COORDINATE, & ASSIST
EXISTING BUSINESS & INDUSTRY**



**REPRESENT & LEAD ENDEAVORS
ATTRACTING NEW INDUSTRY**



**IMPROVE BUSINESS ENVIRONMENT,
ADVANCING INDUSTRIAL OUTPUT,
LOGISTICS, & EXPANSION**



**PROMOTING
MEDICAL
TECHNOLOGIES**



**PROMOTING
METAL
FABRICATION**



**PROMOTING
LOGISTICS**



**PROMOTING
ADVANCED
MANUFACTURING**



**PROMOTING POST-
SECONDARY
EDUCATION**



**PROMOTING
ENTREPRENEURSHIP**

WHERE WE ARE GOING

➔ **DIVERSE ECONOMIC BASE**

➔ **IMPROVING
INFRASTRUCTURE**

➔ **SUPPORT**

➔ **IMPROVING
QUALITY OF LIFE**

Key Activities

COLLABORATION & NETWORKING



Worked with over 50 entities including cities and towns, Indiana Community Development Corporation, Indiana and regional economic development agencies, the SBDC, civic, and elected leaders, OCRA, WorkOne, Ivy Tech, brokers, utilities, and site selectors.

INDUSTRIAL ATTRACTION



Received 80 sites leads and submitted 37 requests for information.

EDUCATION & INFORMATION



Partnered in the Five-County ED Forum for local officials and Wage & Benefit Survey for business and industry. Enhanced social media interaction and maintained website.

CONSULTATION & SERVICE



Tax Phase- In preparations, abatement calculations, resolution preparations, TIF, infrastructure and social economic demographic dissemination.

BUSINESS EXPANSION & RETENTION



Initiated 101 connections with businesses on expansions, program alignment, logistics, and retention challenges.

WORKFORCE DEVELOPMENT



Served on DeKalb Learning Link and participated in LAUNCH DeKalb.

Social Media Analytics



PAGE LIKES: 642

219

Q1: 471

Q2: 507

Q3: 591

Q4: 642

FOLLOWERS: 651



NUMBER OF TWEETS: 142

IMPRESSIONS: 33,767

147

FOLLOWERS



2018 Economic Development



**Auburn Brewing Company opened November 17, 2018
at 309 N. Main St. in downtown Auburn.**

**Pledged
Jobs
160**



**Jobs
Retained
505**



**Total
Investment
\$35,730,000**



Announcements

Expansions:

- ◆ Shiloh Diecast Midwest, LLC.
- ◆ Multimatic
- ◆ MetalX
- ◆ Gibson's Plumbing & Heating
- ◆ Team Quality Services
- ◆ ProActive Spine & Joint



New:

- ◆ Dexter Axle
- ◆ Auburn Brewing Company



Investments

	Expansions	New
2018	\$33,990,000	\$1,740,000
2017	\$17,287,700	\$3,150,000
2016	\$14,569,848	\$100,000
2015	\$32,500,000	\$34,164,000
2014	\$42,716,550	\$650,000

2018 Events

- ◆ Auburn Main Street Sixth & Main Streetscape project completed.
- ◆ TQS announced HQ downtown Auburn.
- ◆ Butler had nearly \$7 million in growth due to construction projects and expansions.
- ◆ Garrett welcomed six plus businesses to the community.
- ◆ Hartland Winery in Ashley won Governor's Cup.



Investors

The DeKalb County Economic Development Partnership is supported by the generous investments from our county's top industries and the communities we represent. Their support is critical to expand our economic base. Business, civic and elected leaders realize a vibrant community is required to support our economic base and that a community and economic prosperity go hand in hand.



Anton King, Executive Director

DeKalb County Economic Development Partnership, Inc.

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